

# SHFC 2016 GCG PERFORMANCE SCORECARD

## SOCIAL IMPACT

•12,550 ISFs Provided with shelter security

10%

### STAKEHOLDERS

27%

### FINANCE

24%

- 18,382 ISFs assisted through CMP and HDH
- 12 partners developed and capacitated
- 20,000 ISFs assisted through project development process
- Pre-take out 92%; Post take out: Satisfactory

10%

8%

6%

3%

- 84% CER achieved
- 31% EBITDA margin achieved
- Guidelines crafted/Incentives identified for developers ' participation in the CMP as a mode of compliance to the 20% balanced housing (by June 2016)
- Issuance of CMP Mortgages, applying the proceeds for the HDH Program by June 2016

10%

8%

3%

3%

### INTERNAL PROCESS

22%

### ORGANIZATION

17%

- 2 HDH projects with usufruct arrangements financed
- 1 MFI/LGU partner for wholesale lending piloted
- 2 Modules (Loan Management System and Financial Management Information System modules) commenced based on the TOR; NTP by 3<sup>rd</sup> Quarter
- 90% of HDH applications processed within 120 days
- 90% of CMP applications processed within 60 days (from CreCom Approval to Board Approval)

5%

5%

6%

3%

3%

- ISO Certification for all processes secured
- ICT Group established based on the Reorganization Plan
- Results of the baseline assessment; HR policies on hiring and promotions revised in accordance with the CBS manual

6%

6%

5%