

Tentative as of 16 April 2015

UPDATED STATUS OF SHFC ACCOMPLISHMENT BASED ON THE GCG PERFORMANCE SCORECARD  
(January - March 2015)

Performance Indicator (as stated in GCG Scorecard for 2015)	Weight	2015 Target	Actual Accomplishment	Accomplish ment Rate	Weighted Rating
<b>SOCIAL IMPACT</b>					
SM 1: Utilization of housing subsidies for CMP, HDH and AKPF	10%	100%	<b>₱503.49 M / ₱327.9 M</b>  <i>CMP-191.55 M/77.90 M HDHP -311.94 M/0 M AKPF- 0 M / 250 M</i>	153.55%	10.0%
Sub-Total	10%				10.0%
<b>STAKEHOLDERS</b>					
SM 2: Number of families assisted through CMP CISFA and HDH	10%	<b>24,254</b>  <i>CMP-16,500 HDH-7,754</i>	<b>5,786</b>  <i>NCR Luzon - 2,317 VisMin - 1,745 LCMP - none HDHP - 1,724</i>	23.86%	2.39%
SM 3: Number of partnerships developed and institutions capacitated	6%	<b>16 partners</b> (85 partners Cumulative)	<b>1 partner</b> (75 partners Cumulative)	6.25% (88.24%)	0.38% (5.29%)
SM 4: Number of families of legally organized associations assisted through project development process	6%	<b>24,000</b>	<b>5,164</b>  <i>NCR Luzon - 2,191 VisMin - 1,745 LCMP - none HDHP - 1,228</i>	21.52%	1.29%
SM 5: Client Satisfaction Survey	3%	Satisfactory (All or nothing)	<b>One (1) Client Satisfaction Survey TOR developed and approved by SHFC on 25 March 2015</b> (Focal Unit - PAD)	-	-
Sub-Total	25%				4.06%
<b>FINANCE</b>					
SM 6: Collection Efficiency Rate	10%	<b>83%</b>	<b>89.38%</b> (Jan-Feb 2015)  (Focal Unit - FCD)	107.69%	10%

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Performance Indicator (as stated in GCG Scorecard for 2015)	Weight	2015 Target	Actual Accomplishment	Accomplish ment Rate	Weighted Rating
SM 7: EBITDA margin	10%	28%	60% (January 2015)	214.29%	10.0%
SM 8: Conceptual Frameworks/schemes for accessing non-traditional funds	5%	Guidelines crafted/incentives identified for the developers' participation in the CMP as a mode of compliance to the 20% balanced housing (All of Nothing)	<b>Draft of internal procedures on the developers' participation in the CMP as a mode of compliance to the 20% balanced housing under review by the Office of the Executive Vice President</b>  (Focal Unit – OEVP & Operations Group)	-	-
SM 9: Issuance of CMP Asset Backed Securities	3%	Issuance of CMP ABS (All of Nothing)	<b>On-going (SHFC Team held a meeting on securitization with NHMFC on 17 February 2015)</b> (Focal Unit – OEVP-FCD)	-	-
<b>Sub-Total</b>	<b>28%</b>				<b>20.00%</b>
<b>INTERNAL PROCESS</b>					
SM 10: Number of projects with usufruct arrangements	7%	8 HDH projects with usufruct arrangements financed	<b>3 HDH projects approved by the SHFC Board</b>	37.50%	2.63%
SM 11: Develop new framework for financing schemes	5%	Wholesale lending conceptual framework developed and approved by the Board (All or nothing)	<b>No Accomplishment yet</b> (Focal Unit – OBS & Operations Group)	-	-
SM 12: Automation of system processes through ISSP	5%	50% of 2 modules (Loan Management System and Financial Management Information System modules) out of 4 modules for ISSP developed (All of Nothing)	<b>TOR for the DRS has been turned over to the BAC-TWG on 17 March 2015 for preparation of bidding documents</b> (Focal Unit – OVP-LPG VisMin)	-	-
SM 13: Average number of days to process loan applications for CMP and HDH	5%	120 working days	<b>11 working days</b> (Average of 40 projects for CMP & HDH)	191.13%	5.0%

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Performance Indicator (as stated in GCG Scorecard for 2015)	Weight	2015 Target	Actual Accomplishment	Accomplish ment Rate	Weighted Rating
			CMP – 10 days (36 projects) HDHP – 19 days (4 projects)		
<b>Sub-Total</b>	<b>22%</b>				<b>7.63%</b>
<b>LEARNING AND GROWTH</b>					
SM 14: ISO Certification for SHFC frontline services	5%	Completed QMS Gap Assessment and Readiness Review (All of Nothing)	<b>On-going</b> (Draft Memorandum of Agreement (MOA) between SHFC and DAP on Development of a QMS Certifiable to ISO 9001:2008 under review by SHFC) (Focal Unit –OVP-TG)	-	-
SM 15: Number of regional hubs established	5%	Four (4) regional hubs established based on RP (All of Nothing)	<b>Awaiting approval of Rationalization Plan by GCG</b> (Focal Unit – CMT)	-	-
SM 16: Comprehensive Performance Management System (PMS) established and implemented	5%	Performance Improvement Plan (PIP) in the context of PMS developed and competency mapping and skills assessment project completed (All of Nothing)	<ul style="list-style-type: none"> <li>• <b>PIP in phase 2 of program implementation. Currently identifying bottom 5% of performers and coordinating with their immediate superiors to document areas for improvement</b></li> <li>• <b>Finalization of proposal for the Installation of Competency-Based System is on-going</b></li> </ul> (Focal Unit – HR)	-	-
<b>Sub-Total</b>	<b>15%</b>				<b>0%</b>
<b>TOTAL</b>	<b>100%</b>				<b>41.69%</b>

Prepared by : Planning Department  
*Debra J. ... 16 April 2015  
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